

## Medicare Savings Program Expansion

Lessons Learned From New York

# **About the Medicare Rights Center**

The Medicare Rights Center is a national, nonprofit consumer service organization that works to ensure access to affordable health care for older adults and people with disabilities through:

- Counseling and advocacy
- Educational programs
- Public policy initiatives



#### **Services and Programs**

- Medicare counseling on our toll-free, multilingual helpline (800-333-4114)
- In-depth complex problem resolution (casework)
- Educational resources
- Benefits enrollment assistance

#### **National Helpline**

- Medicare Rights has heard from people who need:
  - Help paying for their health care and prescription drugs
  - Access to health coverage after losing their jobs
  - Assistance understanding Medicare changes
- Our counselors help callers:
  - Apply for cost-saving programs
  - Navigate a complex Medicare enrollment system

### Medicare & spending

- People with Medicare spend 13.6% of household expenses toward health care costs (\$7,000)
- Non-Medicare households spend on average 6.5% of total on health-related expenditures
- Half of Medicare beneficiaries lived on incomes below \$29,650 in 2019; one in four had incomes below \$17,000



# Medicare Savings Programs (MSPs)

Program for those with limited incomes/assets

- Pays for monthly premium (\$174.70 in 2024)
- Eliminates late enrollment penalty
- Enroll an individual in Part B outside of an enrollment period, if they already have Part A
- Provide automatic enrollment in Extra Help

#### **Levels of MSP**

- QI: Qualifying Individual
- SLMB: Specified Low-Income Medicare Beneficiary
- QMB: Qualified Medicare Beneficiary

#### Federal share

- Federal government pays share of costs related to MSP
  - QI: 100% federal financial participation
  - SLMB: varies by state (at least 50%)
  - QMB: varies by state (at least 50%)

## Federal eligibility limits

|               | Single        | Couple        |
|---------------|---------------|---------------|
| Income limits | \$1,715/month | \$2,320/month |
| Asset limits  | \$9,430       | \$14,130      |

Many who need assistance are ineligible

#### **Under enrollment**

- Data analyses consistently demonstrate that uptake of MSPs remains low
- 40% of eligible beneficiaries are not enrolled, despite outreach efforts by national advocacy organizations and work of state and federal governments
- CMS has previously commented on under enrollment and made suggestions to improve enrollment rates
  - CMS explained that states can increase the effective income level needed to qualify for MSP

#### **MSP** expansion

- **Expand income eligibility:** Default income limits for MSP are extremely low. In most states, beneficiaries must be at or below 100% FPL to qualify for the most comprehensive benefit, which is below the level for expansion Medicaid (138%)
- Eliminate asset limits: Many are eligible but struggle to fulfill paperwork to prove assets are below the threshold.

### States that have expanded

Expansion is not new. Several states have already increased income limits, eliminated assets, or both.

- Increased income: Connecticut, Indiana, Maine, Massachusetts, New York, and the District of Columbia
- Eliminated assets: Alabama, Arizona, California, Connecticut, Delaware, Louisiana, Mississippi, New Mexico, New York, Oregon, Vermont, and the District of Columbia

## New York's expansion

#### **Expansion**

- Effective January 2023, New York State expanded MSP to 186% FPL
  - QI went from 135% to 186%
  - QMB went from 100% to 138%
  - Previous SLMBs became QMB
- An estimated 200,000 New Yorkers became eligible post-expansion
- MSP expansion was paired with Medicaid expansion to 138% FPL

## Eligibility limits in 2024

|     | Single        | Couple        |
|-----|---------------|---------------|
| QI  | \$2,355/month | \$3,189/month |
| QMB | \$1,752/month | \$2,371/month |

# State automation of MSP enrollment for Medicaid enrollees

- State began auto-enrolling Medicare-eligible individuals who have MAGI Medicaid through New York State of Health (New York Marketplace)
  - This allowed state to move away from its previous Part B reimbursement stopgap for MAGI Medicaid recipients transitioning to Medicare
  - Eliminates burdensome MSP application process for thousands of beneficiaries each month

#### Re-budgeting efforts

- State sent notices to Medicaid spend-down and MSP recipients informing them that they may be eligible for additional benefits
  - Clients in QI or SLMB were possibly eligible for QMB and Medicaid
  - Clients with a Medicaid spend-down might be able to reduce or eliminate their spend-down
- Beneficiaries who took no action would have their budget adjusted during their normal renewal period

#### **Outreach efforts**

- Medicare Rights formed new partnerships and participated in several outreach campaigns to inform beneficiaries of changes
  - Called back New York clients who might be newly eligible
  - Created outreach toolkit for other organizations to have vetted materials they could use to inform beneficiaries
  - Levied mail, email, trainings, news and other media, etc.



# Impact on MSP enrollment

QMB enrollment increased over 20% by December 2023

- Approximately 900,000 New Yorkers currently enrolled in MSP
- OI enrollment has remained stagnant, signaling that many eligible individuals are not yet receiving the benefit

# Improving MSP enrollment process

- Self-attestation: Accepting self-attestation for all MSP eligibility criteria eliminates the burden on the beneficiary of sending copious documentation. Several states utilize self-attestation and CMS has also recommended it to increase MSP enrollment
- Data-matching: Using existing forms of information from other programs (Medicaid, Extra Help, SNAP) to automate MSP enrollment can increase access to benefits

#### **Federal efforts**

- 2023 Final Rule requires states to make use of existing eligibility information from Social Security Administration (SSA)
  - Low-Income Subsidy (LIS) leads data should be used to generate MSP application
  - Supplemental Security Income (SSI) recipients auto-enrolled into QMB
- Rule reduces burden on applicants to produce certain types of documentation and may increase MSP enrollments
- States must comply with rule by April 2026



#### For more information & help

#### Increasing Access to Medicare Savings Programs Paper

• <a href="https://www.medicarerights.org/policy-documents/increasing-access-to-medicare-savings-programs">https://www.medicarerights.org/policy-documents/increasing-access-to-medicare-savings-programs</a>

#### **CMS Final Rule Fact Sheet**

• <a href="https://www.cms.gov/newsroom/fact-sheets/streamlining-medicaid-and-chip-final-rule-fact-sheet">https://www.cms.gov/newsroom/fact-sheets/streamlining-medicaid-and-chip-final-rule-fact-sheet</a>